



## Invitation to the 2019 Spring Zone Meetings Welcome Campground Owners, Managers and Staff!

**Tuesday, April 9:** Eastern New York - Polish Community Center, Albany, NY  
**Wednesday, April 10:** Central New York - Holiday Inn, Auburn, NY  
**Thursday, April 11:** Western New York - Quality Inn, Batavia, NY

On behalf of the Board of Directors of Campground Owners of New York, I welcome you to attend one of our Spring Zone Meetings. These meetings are set up as shorter versions of our annual Fall Exposition. Zone Meetings kick off the upcoming camping season by providing you with tools and resources to strive for success in your business. Each one-day session offers educational and informational sessions from industry experts, and a mini trade show with our dedicated vendors - just in time for ordering your supplies and services before opening day!

Your attendance is vital. During our presentations and cracker barrel sessions we'll be covering important topics in that impact your business, including:

- Sexual harassment awareness and training – as mandated by New York State.
- Updates and changes to state and federal tax codes.
- Legislative news and updates.
- Discussion on medical/recreational Cannabis laws and usage, and their impacts on business operations.
- Additional topics as identified in the Cracker Barrel session and pre-event planning

When registering, you'll select one location to attend. We recommend prioritizing the location closest to you so you may attend your regional meeting. If that date doesn't work, then select the next best date/location.

### **Zone Meeting Schedule (in general, subject to change):**

|               |  |
|---------------|--|
| 8:30a-9a      | Registration, Continental Breakfast, Networking                  |
| 9a-10:15a     | Introduction, Regional Meetings, CONY Updates                    |
| 10:30a-12:30p | Introduction of CONY Premium Alliance<br>Partners and Trade Show |
| 12:30p-1:30p  | Lunch  |
| 1:30p-3:30p   | Speakers, Updates and Cracker Barrel Session                     |

The 2019 CONY Directories will be available for you to pick up at all three locations. Lodging options are included in this packet for your reference.

We encourage CONY members, prospective CONY members, as well as people considering purchasing a campground to join us for a day of networking and learning.

If you have any questions or require any additional information, do not hesitate to call our office at 585/586-4360 or email [info@nycampgrounds.com](mailto:info@nycampgrounds.com).

Best Regards,

Donald G. Bennett, Jr.  
President/CEO



## 2019 ZONE MEETING LOCATIONS & DIRECTIONS

### **Eastern New York – TUESDAY, April 9, 2019**

Polish Community Center Banquet & Conference Center  
225 Washington Avenue Extension, Albany, NY 12205  
518/456-3995

*Overnight accommodations can be found at [www.albany.org/hotels](http://www.albany.org/hotels)*

### **Central New York – WEDNESDAY, April 10, 2019**

Holiday Inn Auburn-Finger Lakes Region\*\*\*

75 North Street, Auburn, NY 13021

315/253-4531

*CONY Room Block: 4/9/19 book for a room rate of \$119+tx. Phone hotel direct at 315-253-4531 and reference GROUP CODE - CON or Campground Owners of New York. Or book online*

*at:<https://www.ihg.com/holidayinn/hotels/us/en/auburn/syrau/hoteldetail>*

*(Select Book Now, enter your dates plus more options, Enter Group Code - CON, and Check Availability)*

**\*\*\*Please note this is a change in location from last year!**

### **Western New York – THURSDAY, April 11, 2019**

Quality Inn Batavia

8250 Park Road, Batavia, NY 14020

585/344-2100

*Overnight accommodations can be made by contacting the hotel directly.*



**2019 ZONE MEETINGS**

**April 9-11, 2019**

**Campground Registration Form**

Send this form or register online at [www.campony.com](http://www.campony.com) (select Meetings and Expo/2019 CONY Zone Meetings)

CAMPGROUND: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY/STATE/ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_

FAX: \_\_\_\_\_

EMAIL: \_\_\_\_\_

Title – indicate Owner? Manager? Staff? ↓

ATTENDEE: \_\_\_\_\_

TITLE: \_\_\_\_\_

ATTENDEE: \_\_\_\_\_

TITLE: \_\_\_\_\_

ATTENDEE: \_\_\_\_\_

TITLE: \_\_\_\_\_

ATTENDEE: \_\_\_\_\_

TITLE: \_\_\_\_\_

**Registration: \$30 per person**

Includes: Continental Breakfast, Materials, Presentations by Guest Speakers, Lunch & Trade Show

Please indicate which meeting(s) you plan to attend:

- Tuesday, April 9 Eastern New York (Polish Community Center, Albany, NY)
- Wednesday, April 10 Central New York Holiday Inn Auburn-Finger Lakes Region, Auburn, NY)
- Thursday, April 11 Western New York (Quality Inn, Batavia, NY)

**Total Amount Due:** \_\_\_\_\_ # of attendees x **\$30.00** per person = \$\_\_\_\_\_

***Pick up your supply of the 2019 CONY Directory at the Zone Meetings! (35 guides/case)***

***YES, I would like to pick up my Directories. Please bring \_\_\_\_\_ cases for me.***

**Please return this form as soon as possible to ensure participation. Check or money order payable to Campground Owners of New York, and this form, should be mailed to: CONY, 1 Grove Street, Suite 200, Pittsford, NY 14534. For your convenience, you may also pay by credit/debit card.**

Credit Card:     MasterCard         VISA         Discover         American Express

\_\_\_\_\_  
Credit Card Number

\_\_\_\_\_  
Exp. Date

\_\_\_\_\_  
CVV

\_\_\_\_\_  
Billing Zip Code

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name